



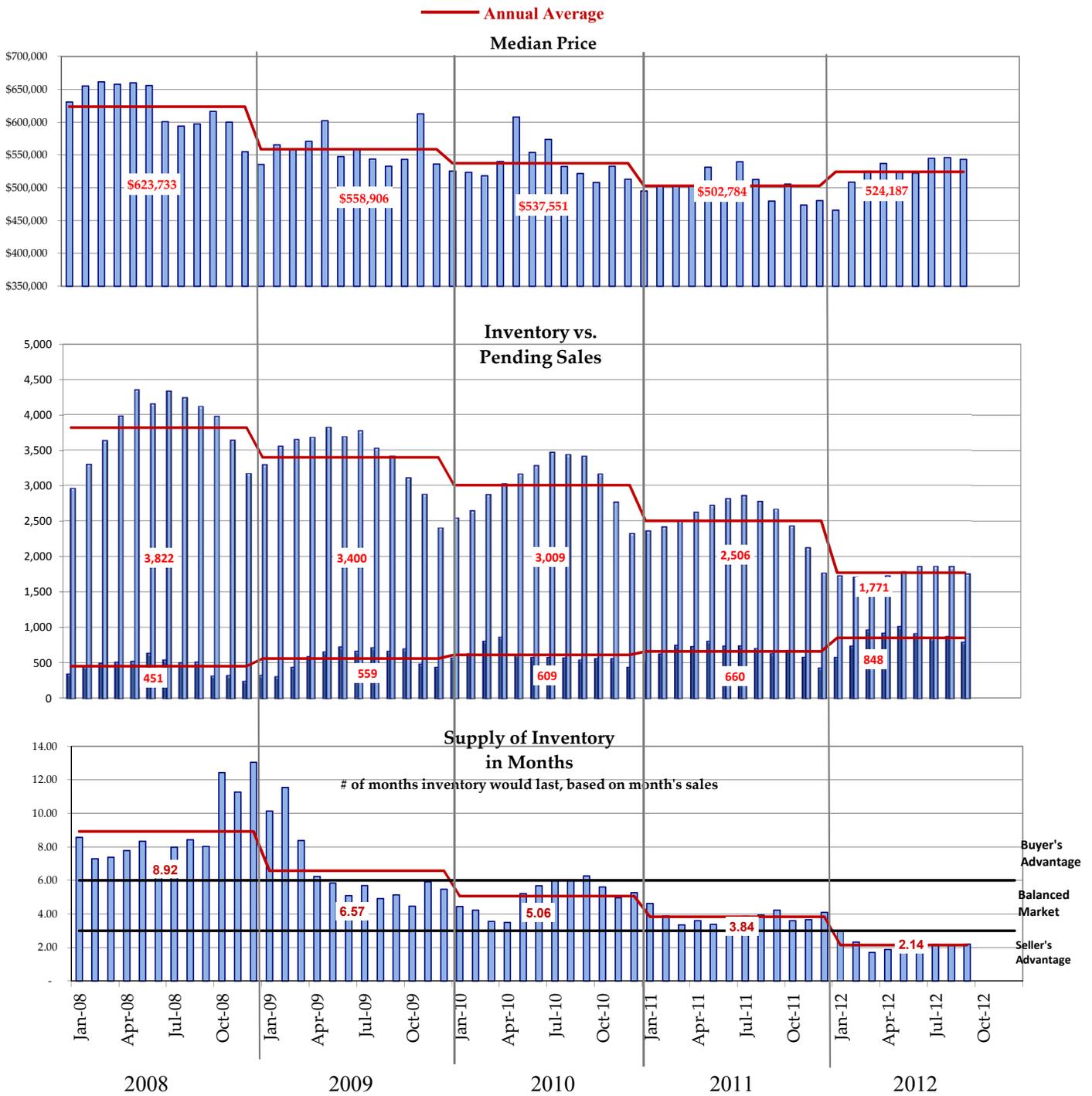
# Windermere

REAL ESTATE

## Eastside statistics you must know

<b>RESIDENTIAL</b>				
	<u>September 2012</u>	<u>September 2011</u>	<u>Difference</u>	<u>% Change</u>
<b>Months Supply of Inventory</b>	<b>2.2</b>	4.2	(2.0)	<b>-48%</b>
<b>Total Active Listings</b>	1,754	2,671	(917)	<b>-34%</b>
Median Active List Price	\$730,581	\$630,660	\$ 99,921	16%
Average Active Market Time	102	112	(9)	-8%
Pending (MTD)	793	632	161	25%
Pending (YTD)	7,630	6,229	1,401	22%
Pending Active Market Time	56	81	(24)	-30%
<b>Number of Closed Sales (MTD)</b>	637	527	110	<b>21%</b>
Number of Closed Sales (YTD)	5,383	4,518	865	19%
<b>Median Closed Sale Price (YTD)</b>	<b>\$524,536</b>	<b>\$511,586</b>	<b>\$ 12,950</b>	<b>3%</b>

<b>CONDOMINIUM</b>				
	<u>September 2012</u>	<u>September 2011</u>	<u>Difference</u>	<u>% Change</u>
<b>Months Supply of Inventory</b>	1.6	4.0	(2.4)	<b>-60%</b>
<b>Total Active Listings</b>	427	963	(536)	<b>-56%</b>
Median Active List Price	\$403,921	\$273,359	\$ 130,562	48%
Average Active Market Time	95	127	-32	-25%
Pending (MTD)	267	241	26	11%
Pending (YTD)	2,560	2,192	368	17%
Pending Active Market Time	78	92	(14)	-15%
<b>Number of Closed Sales (MTD)</b>	207	176	31	<b>18%</b>
Number of Closed Sales (YTD)	1,732	1,385	347	25%
<b>Median Closed Sale Price (YTD)</b>	<b>\$238,294</b>	<b>\$228,637</b>	<b>\$ 9,657</b>	<b>4%</b>



Month	Pending median list price This Year	Pending median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
September	543,388	479,713	13.3%	1,754	2,671	-34.3%	793	632	25.5%
						YTD	7,630	6,229	22.5%

NWMLS Areas

Eastside

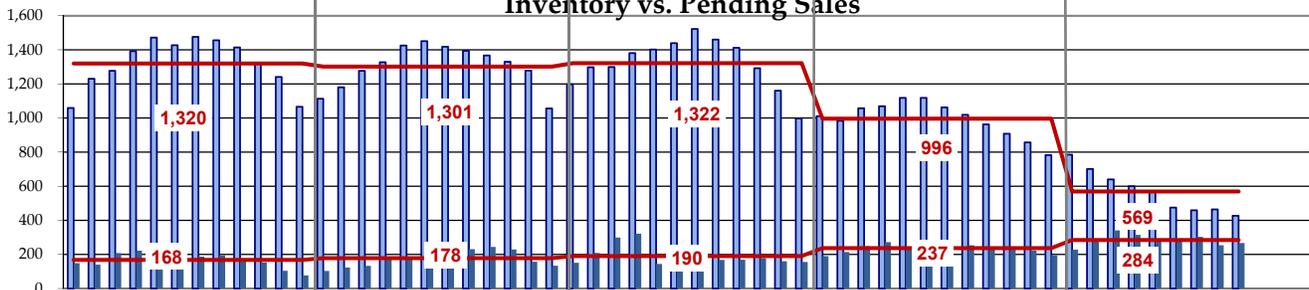
**Condominium Only**

— Annual Average

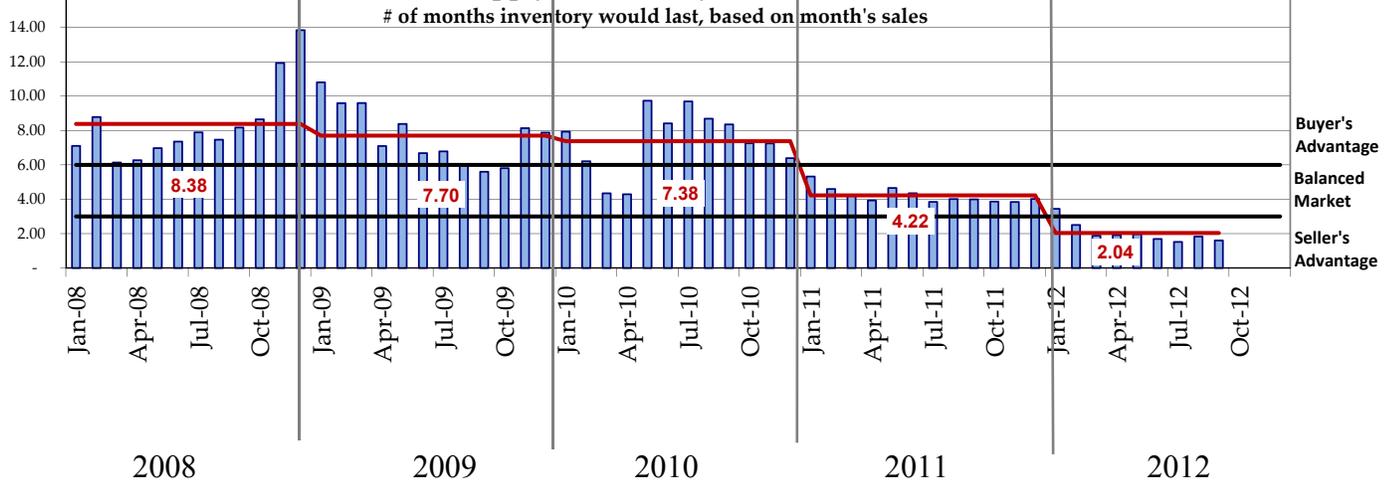
**Median Price**



**Inventory vs. Pending Sales**



**Supply of Inventory in Months**



Month	Pending median list price This Year	Pending Median list price Last Year	% change	Inventory This Year	Inventory Last Year	% change	Pending Units MTD This Year	Pending Units MTD Last Year	% change
September	264,069	260,601	1.3%	427	963	-55.7%	267	241	10.8%
						YTD	2,560	2,192	16.8%